

# MANAGERIAL COACHING

## About the training

Managerial coaching is about strengthening and developing co-workers to their full potential. A manager who wants a coaching way of leadership must learn to switch between being an instructor, supervisor and coach, depending on the situation and the needs of the staff.

On the course Managerial Coaching you will learn a method that will help you, your co-workers and business to grow. You will learn a methodology which places great emphasis on your ability to listen, to ask questions and give feedback.

## This course is aimed at managers who want to:

- ▶ Develop their ability to coach their co-workers
- ▶ Gain more motivated, committed and involved co-workers
- ▶ Increase the company's productivity

## COURSE CONTENTS

- ▶ A coaching management style
- ▶ How you make your co-workers develop
- ▶ How your co-workers' motivation is increased
- ▶ Creating the right conditions for better results
- ▶ Listening, asking questions and giving feedback in a way that makes co-workers and the business develop

## SCOPE

Intensive course, 2 days, 09.00-16.00  
(day 1 starts at 10.00).

## FEES

FÖRETAGS  
EKONOMISKA

INSTITUTET

'88'

*fei.se*

COURSE DATES  
Go to [www.fei.se](http://www.fei.se)

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